

YOUR IDEAS.
YOUR CAREER.



Around 3600 employees worldwide work every day at Balluff on high-quality sensor, identification and image processing solutions, including network technology and software for all automation requirements. They are our shapers of the future. That's why, as a globally positioned family company, we always offer them the best conditions. Work with us on creating our customers' success and let's advance innovations together.

We are looking for passionate and result-oriented team players as

VIRTUAL SALES ENGINEER

Automation Technology

These are your areas of responsibility

- Full responsibility for the turnover and result of assigned customers from an existing client base as well as the acquisition and development of new customers
- Meeting targets for proactive customer contact through telephone sales calls and Teams meetings
- Promoting new products and solutions and arranging product presentations over Teams
- Handling incoming enquiries, defining customer requirements, and offering cross-selling potential
- Providing our customers with technical advice and consulting on application solutions
- You will also be responsible for preparing individual proposals and quotations and following them up until the successful closing of the sale

Your skills and competencies

- You have successfully completed your studies to degree level in electrical engineering or STEM or have a comparable qualification
- You will have already gained at least 1 years' professional experience working in sales or engineering, and have a high level of customer orientation
- Your strengths are your communication skills, and your ability to get things done
- You have a passion for automation, and you are curious about the working principles of technical products
- You have a high level of self-motivation and are goal and result oriented, and enjoy being a team player
- You need to live within commuting distance of our offices and showroom in Northwich, Cheshire, and can provide the appropriate documentation to work in the UK

You want to make a difference with us? Then we look forward to receiving your application!

If you are interested, please apply to: hr.uk@balluff.co.uk enclosing your CV.

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