

YOUR IDEAS.
YOUR CAREER.



Around 3700 employees worldwide work every day at Balluff on high-quality sensor, identification and image processing solutions, including network technology and software for all automation requirements. They are our shapers of the future. That's why, as a globally positioned family company, we always offer them the best conditions. Work with us on creating our customers' success and let's advance innovations together.

We are looking for passionate and result-oriented team players as

SALES OPERATIONS & ENABLEMENT SPECIALIST

**SALES EMEA | BALLUFF BENELUX (ROSMALEN, NL) |
FIXED-TERM CONTRACT: 12 MONTHS**

If you see yourself as passionate, proactive and fluent English speaking Sales Operations & Enablement Specialist with a very good intercultural social competence - we're looking forward to hearing from you.

What You'll Do

- As Sales Operations & Enablement Specialist you will support our account managers in all complex regional matters, e.g. coordination of commercial logistic or technical issues
- You will take care of the contact with existing and potential new customers
- You will give product advice and recognize sales opportunities
- You are the contact person in all supplier inquiries
- The preparation of offers following and maintaining the order process are also part of your area of responsibility
- You enjoy participating in work meetings and supporting the sales team in the areas of marketing and business development
- You will be handling the processing orders and offers
- You will be responsible for keeping data in the CRM and SAP system up to date
- Checking and processing incoming e-mails/phone calls regarding inquiries, orders and any customer complaints round off your daily work routine

Who You Are

- You have successfully completed your commercial or technical training and ideally have first professional experience in a similar position
- You are already familiar with MS Office
- You feel at home within industrial market
- Experience with SAP is an advantage
- You are available 36/40 hours per week
- Dutch is your mother tongue and you master the English language
- You are a team player with a goal - and result -oriented approach and a self-reliant and structured way of working
- You have strong communication skills - Colleagues describe you as a networker who approaches things openly and proactively

What We Offer

- Corporate Benefits Bonus arrangement
- Lease bike
- You will join a great team, local as well as international
- You can work from home (2 days)
- Learning on the job, your colleagues and the online academy will help you learn everything you need
- A good pension arrangement
- 30 holidays (based on 40 hours)
- Lunch is provided at the office
- And next to having fun, of course good coffee, or tea

Ready to Apply?

Send your CV or LinkedIn profile to daniela.armbruster@balluff.de

You want to make a difference with us?
Then we look forward to receiving your application!